



**Pool & Spa Marketing** is dedicated to providing swimming pool, spa/hot tub and landscape professionals with the latest news, products, services and techniques designed to boost productivity, maximize resources and improve the bottom line.

As part of our commitment to providing Canadian pool/spa and landscape professionals with comprehensive industry coverage and resources, we also offer two additional products tailored specifically to the needs of a diverse readership: **Piscines & Spas** and the **Annual Reference & Directory**.







**Pool & Spa Marketing** readers are seasoned professionals with extensive experience in the industry. According to the 2025 Industry Report <sup>[1]</sup> conducted by Pool & Spa Marketing, over 60% of readers have been in the industry for more than 20 years. This level of expertise means they have the knowledge and influence to drive purchases of the products and services advertised in the magazine or online at <a href="https://www.poolspamarketing.com">www.poolspamarketing.com</a>.

Additionally, 47 per cent of readers indicated their average project value is over \$100 000 <sup>[1]</sup> and installed over 12,700 pools <sup>[2]</sup> in 2023.

# Areas of work which the companies of our readers perform [3]

| Area of Work                                  | Per cent of respondents |
|---|-------------------------|
| Residential pool builder and service provider | 20.7%                   |
| Retailers                                     | 31.7%                   |
| Public Pools/Spa Facilities professionals     | 44.7%                   |
| Others  | 2.0%                    |

# Geographic Breakdown per province. [3]

| Province                  | Per cent of audience |
|---------------------------|----------------------|
| Alberta                   | 12.0%                |
| British Columbia          | 17.3%                |
| Manitoba                  | 3.5%                 |
| New Brunswick             | 2.7%                 |
| Newfoundland and Labrador | 1.6%                 |
| Nova Scotia               | 3.8%                 |
| Ontario                   | 39.7%                |
| Prince Edward Island      | 1.0%                 |
| Quebec                    | 15.2%                |
| Saskatchewan              | 3.1%                 |

# **Key Figures**

6,686

Over 8,000

Print Reach [3]

E-mail subscribers

#### **Footnotes**

- 1. Based on 2025 Pool & Spa Marketing Salary Survey
- 2. Data source: Statistics Canada 2023 Building Permits Issued For Swimming Pools In Census Metropoliton Areas.
- 3. Data source: 2024 Sworn Circulation Statement.





# **February**

# Bonus Distribution at Atlantic City

Sustainable Practices for Pool Builders
Pool Construction
Rehab & Exercise Equipment
Water Treatment

Space Closing: December 12, 2025

Material Deadline: December 19, 2025

Publishing Date: January 16, 2026

# March

#### 2026 Reference & Directory

Innovations in Pool Technology Resources, Financial & Insurance Maintenance & Replacement Products Accessories, Slides & Ladders

Space Closing: January 22, 2026 Material Deadline: January 29, 2026 Publishing Date: March 3, 2026

# Piscines & Spas Spring

#### 2026 Directory

Pumps & Filters Pool Construction Water Treatment Spas

Space Closing: February 5, 2026

Material Deadline: February 12, 2026

Publishing Date: March 10, 2026

# **April**

#### Season Review Issue

Al-Enhanced Pool Design Water Treatment Heater Safety Products

Space Closing: March 13, 2026 Material Deadline: March 20, 2026 Publishing Date: April 15, 2026

# June

#### The Profiles Issue

Equipment
Spas & Swim Spas
Pool Design Trends
Automatic Pool Cleaners

Space Closing: May 14, 2026 Material Deadline: May 22, 2026 Publishing Date: June 16, 2026

# September

#### **Product Spotlight**

Pumps & Filters
Paints, Coatings & Adhesives
Seasonal Pool Preparation
Al and Pool Construction

Space Closing: July 24, 2026 Material Deadline: July 31, 2026 Publishing Date: August 26, 2026

# Piscines & Spas Fall

# Bonus Distribution at Salon Splash

Pool Construction Heaters Covers Accessories

**Space Closing:** September 9, 2026 **Material Deadline:** September 16,

2026

Publishing Date: October 19, 2026

## **October**

# Bonus Distribution at the Int'l Pool | Spa | Patio Expo

Chemicals & Water Testing
Energy Efficiency in Pools
Covers
Disability & Access Equipment

Space Closing: September 18, 2026 Material Deadline: September 25, 2026

Publishing Date: October 21, 2026

## **December**

Readers' Choice Product Awards PHTCC Show Bonus Distribution Atlantic City Pre-Show Issue

Water Treatment
Al-Driven Customer Service for Pool
Businesses
Maintenance & Replacement Products
Equipment

Space Closing: October 27, 2026 Material Deadline: November 3, 2026 Publishing Date: November 26, 2026





Make headlines with **Pool & Spa Marketing**'s Cover Tip-ons. Get noticed and help your brand stand out with this custom-printed opportunity. This high-impact, 2-page tip-on is integrated into the front cover and is designed to look like the real cover. It's the ideal solution to amplify your brand's message and get maximum attention for product launches, innovations and so much more.

Rate: \$7,320 /issue

Looking for something with even more impact? We can do barndoors, gatefolds, and more! Contact your account manager for a quote or to learn more.





#### **Profiles**

Make sure our audience of pool professionals are aware of your products with a profile about your company.

Receive a complimentary Profile in the June issue. Call for eligibility.

Half-page Profile: \$3,230

Full-page Profile: \$4,305

Click images to view interactive sample.

### Form — Function — Durability

A t Northern Stainless we pride ourselves on the form, function and durability of all our products. Our ladders and pool products are made only from North American made stainless steel. We have a full catalogue of standard ladders, handralis and exercise rails for residential and commercial applications. Northern Stainless is also the leading supplier of custom entry and railing systems for all applications, from home pools, to aquatic centres and commercial buildings. Our talented design team and skilled craftsmen are available to meet your every need.





Contact us for your nearest distributor:
Northern Stainless & Rail Products Inc.
821 Brock Road Unit 1A Pickering ON L1W 3L6 • www.norrail.com
t: 905-839-1995 • f:905-839-3093 • tf:866-891-1106

# **KUBOTA - Always An Industry Leader**

who ta Canada Ltd. (KCL) originated in 1975 to introduce compact diesel tractors to Canada. Independant dealers were founded one by one over the early years and now distribution has grown to 150 sales and service dealerships across Canada, with a corporate warehouse and head office located in Markham Ontario.

Kubota Carnada is a subsidiary of Kubota Corporation, located in Osaka, Iapan. Founded in 1890, Kubota Corp. has 120 subsidiaries and 23 factories around the world. In addition to manufacturing diesel engines and agricultural

and construction equipment, Kubota and products related to gration, infrastructure for their domestic states. Kubota and cognizant of the relationship to two their positions and the environ

KCI, works closely with its parent divisions in Japan, providing market research and feedback, and acquiring information and training. This supports, among other things, product improvement and innovation, dealer training, and identifying and rectifying any technical issues.



cold composition has always been commuted to the nagaindacas of design and engineering for their products.

It maintaining control throughout the process, from design to manufacturing to assembly, their quality is uncompromised and is the lead factor in their success and reputation.

Attention to detail is an integral part of their design and engineering: this includes everything from ensuring engines and hydraulics are properly matched, to machine balance, to safety. The result is responsive, smooth and comfortable operation.

Always innovative, Kubota has pioneered many industry firsts within their equipment offerings; products and features that have become industry standards today.

This innovation and high quality translates into many benefits for owners and operators. Superior productivity, reliability, durability and efficiency result in low operating costs and high returns; in short, unsurpassed value.



Kubota Canada Ltd. Markham, Ontario 905-294-7477 www.kubota.ca

#### **Product Spotlight**

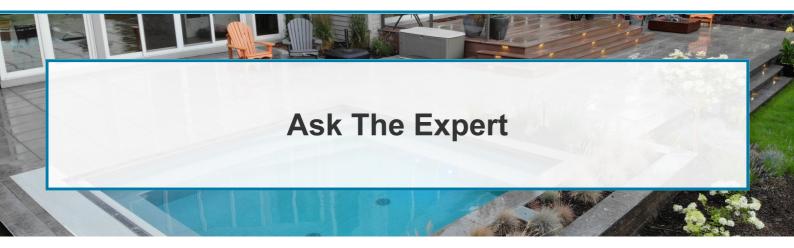
Book a minimum half-page advertisement in the September issue and receive a product spotlight ad at no extra charge. In addition, **Pool & Spa Marketing** will include your product in a Product Showcase e-mail sent to over 8,000 e-mail subscribers prior to the Fall tradeshow season.

All you need to do is provide us with a high-resolution (300 dpi) image, 100 words (maximum) of descriptive text, your website URL, and we'll do the rest.

Ad size: 3 3/8" x 4 7/8"







Do pool professionals understand enough about your solutions?

Pool & Spa Marketing's Ask the Expert is your opportunity to share a commonly asked question you encounter from professionals responsible for using your products. Your products are essential to our audience in getting their projects completed. Ask the Expert is your opportunity to demonstrate how using your products will help them reach their goals.

Ask the Expert is featured once a year in our December issue and also includes a digital version posted to our website for one year! This online post will be promoted in a shared broadcast to our digital audience of over 8,000 subscribers!

The Ask the Expert package includes:

- 1/2 Page print piece featuring a question and answer that you provide
- Posting of your Ask the Expert as an article on our website
- Shared email Broadcast promotion to drive traffic to digital version

Rate: \$3,935

#### **Deliverables:**

- Question and Answer (200 words minimum, 250 words maximum)
- Bio of respondent (maximum 50 words)
- Headshot of respondent (300 dpi)
- Company logo (300 dpi)
- Contact information (Phone, e-mail, and website)





# **Display Ad Rates**

| Ad Size                        | Rate    | Piscines & Spas |
|--------------------------------|---------|-----------------|
| Full Page                      | \$4,305 | \$2,500         |
| 1/2 Page Island                | 3,660   | 2,125           |
| 1/2 Page Vertical / Horizontal | 3,230   | 2,000           |
| 1/3 Page                       | 2,585   | 1,250           |
| 1/4 Page                       | 2,370   | 1,000           |
| Double Page Spread             | 7,320   | 4,250           |
| 1/2 Page Spread                | 5,495   | 3,400           |
| Cover Ad Rates                 |         |                 |

| Ad Size           | Rate    | Piscines & Spas |
|-------------------|---------|-----------------|
| IFC, IBC          | \$4,740 | \$2,750         |
| OBC               | 4,955   | 2,875           |
| Marketnlace Pates |         |                 |

# marketplace Rates

|           | Ad Size | Rate  |  |
|-----------|---------|-------|--|
| 1/6 Page  |         | \$840 |  |
| 1/12 Page |         | 505   |  |

# **Download the Mechanical Spec Sheet**

# **Terms and Conditions**

Volume advertising discounts available. Charges are for advertising space only. If applicable, taxes, bank fees (for wire transfers), production charges, or any other sundry cost incurred will be added to the advertising rate.

All advertisements are non-cancellable after the space closing date.

#### **Contract Guarantees**

An ad contract in any 12-month period starts from and includes the issue in which an advertiser's first ad appears. When ad frequencies as set forth in a contract schedule are not completed, the advertiser/agency will be re-billed at the actual frequency rate earned.

The publisher reserves the right to place the word "advertisement" with copy which, in our opinion, resembles editorial content. All advertising control position clauses are treated as requests. The publisher cannot guarantee fixed positioning.

Advertisers and/or agencies are responsible for all collection fees and/or legal fees should advertiser and/or agency default in payment of advertising bills.

Advertiser will be held responsible for total due amount should agency default on a payment.

#### Inserts/Outserts

Provided by advertiser and subject to prior approval by the publisher.

#### **Protective Clause**

Kenilworth Media Inc. reserves the right to alter or reject any copy which it feels is not in keeping with publication standards. Advertisers and/or their agencies assume responsibility for any and all claims arising therefrom made against the publisher, and agree to hold the company harmless.

#### **Payment Terms**

Net 30 days from date of invoice. 2% per month finance charges on past due balances. Advertisements originating outside of the U.S. or Canada must be prepaid. Extension of credit is subject to the approval of the credit department. First-time advertisers will be required to provide credit information or prepayment due no later than the closing date of the issue.

Kenilworth Media Inc. is a member of EQUIFAX Credit Services. All information about receivables is recorded in the international credit files.





Pool & Spa Marketing's website provides pool and spa professionals, with breaking news, a library of searchable digital editions and Canada's only search-optimized online product and service directory. Online display (banner) advertising can significantly increase your exposure to decision-makers who frequently refer to our website when sourcing the latest technologies, product applications and news.

Leaderboard (728 x 90 pixels): \$1,330/month Big Box (300 x 250 pixels): \$950/month

# **Specifications**

Maximum file size: 150 kB, 72 dpi, RGB

Accepted formats: GIF, JPEG, and third-party tags

Advertiser to provide URL

Click image to view interactive sample.







We pride ourselves on being able to deliver the best digital options for your marketing programs. These online High Impact ad units produce superior results than standard ad sizes, providing you with:

- Larger, interactive image area
- A more dynamic viewer experience
- Stronger engagement
- Higher brand interaction
- More clicks

#### Mobile Revealer

Exclusive banner (300 x 600 pixels) that is revealed between content when scrolling on a mobile device.

Rate: \$845/month

### Wallpaper

Desktop: 1920px by 1080px, 200px by 625px left

and right side bar live areas

Mobile: 320px by 50px

Rate: \$3,990/month

# **Specifications**

Maximum file size: 72 dpi, RGB

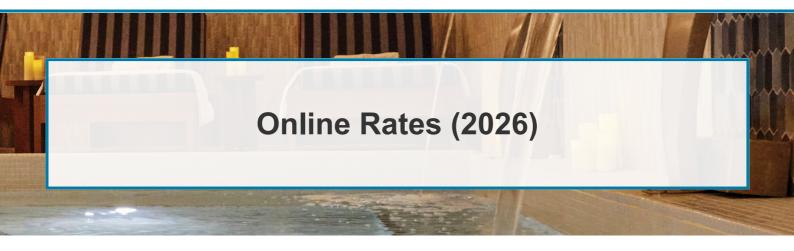
Accepted formats: GIF, JPEG, and third-party tags

Advertiser to provide URL

Click image to view interactive sample.







| Ad Type                            | Rate     | Per       |
|------------------------------------|----------|-----------|
| <u>Leaderboard</u>                 | \$ 1,330 | Month     |
| Big Box                            | 950      | Month     |
| <u>Wallpaper</u>                   | 3,990    | Month     |
| Mobile Revealer                    | 845      | Month     |
| <u>Demo-Cast</u>                   | 3,025    | Broadcast |
| <b>Branded News</b>                | 940      | Month     |
| <b>Branded Features</b>            | 2,145    | 12 Months |
| E-Broadcast                        | 2,145    | Broadcast |
| E-Newsletter Sponsorship           | 1,265    | Broadcast |
| <u>Digital Edition Sponsorship</u> | 1,415    | Issue     |
| <u>Products</u>                    | 270      | Month     |

#### Click to download Mechanical Specifications

**Volume advertising discounts available.** Charges are for advertising space only. If applicable, taxes, bank fees (for wire transfers), production charges, or any other sundry cost incurred will be added to the advertising rate.

Cancellation of display advertisements must be provided in writing at least 5 days prior to the posting date. After this time they are non-cancellable. Sponsored newsletters and e-broadcast dates are exclusive to one advertiser and thus are non-cancellable at any time.

#### **Contract Guarantees**

Ad rates are protected on the basis of the rate card in force on the date of first insertion and for a period of 12 months following.

The publisher reserves the right to place the word "advertisement", "branded" or "sponsored" with copy which, in our opinion, resembles editorial content.

Advertisement size may not be changed after posting date. The publisher requests that electronic files be submitted in an approved format. All extra work/material required to make artwork suitable for posting is chargeable at current production rates.

All changes to the supplied advertising material must be provided in writing and 5 business days prior to the posting date.

Advertisers and/or agencies are responsible for all collection fees and/or legal fees should advertiser and/or agency default in payment of advertising bills. Advertiser will be held responsible for total due amount should agency default on a payment.

#### **Protective Clause**

Kenilworth Media Inc. reserves the right to alter or reject any copy which it feels is not in keeping with publication standards. Advertisers and/or their agencies assume responsibility for any and all claims arising therefrom made against the publisher, and agree to hold the company harmless.

#### **Payment Terms**

Net 30 days from date of invoice. 2% per month finance charges on past due balances. Advertisements originating outside of the U.S. or Canada must be prepaid. Extension of credit is subject to the approval of the credit department. First-time advertisers will be required to provide credit information or prepayment due no later than 5 business days prior to the posting date.

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Simply put, a Demo-Cast is a live presentation; your own teleconference with *Pool & Spa Marketing* subscribers interested in learning about your products. This interactive presentation enables you to present your products as if you are in front of a large group of prospects at a trade show, and to answer their questions in real time!

Each Demo-Cast package includes:

- A 3-week Marketing program (shared email broadcasts, weekly newsletter, and via social media announcements) to promote your event and build registration
- Set-up and delivery support of your 10 to 20-minute presentation
- A 5-minute Q & A session with attendees
- The full registrant list as qualified leads following the Demo-Cast
- Your Demo-Cast archived on our site for a one-year period

All you need to do is present, and we'll do the rest! We'll even perform a dry run with you one week prior to ensure seamless delivery on the day of your Demo-Cast.

**Price:** \$3,025

Add the edited MP4 file: \$750

#### **Deliverables**

- Company logo
- Name and image of the product you are presenting
- A brief description of the product (150 words)
- Seed questions you want to answer about the product (1 or 2)
- Headshots, names and titles of those presenting



#### MP4 File Terms of Sale

Kenilworth Media Inc., publishers of Pool & Spa Marketing, will provide clients with a link to the recorded Demo-Cast at no-charge. An MP4 recording of the Demo-Cast is also available to customers for an additional fee of \$750, plus applicable taxes. This fee includes an Official Release allowing customers to re-use and re-purpose the video in an unaltered fashion for both internal and/or external non-promotional or promotional purposes. As such, the Demo-Cast may only be used "as is" and may not be edited through additions or deletions to the original version of any kind, with the exception of any length excerpt(s) taken from the original, as long as these excerpts are not altered in any way or used to misrepresent or otherwise mislead viewers as to what was shown and said in the original Demo-Cast.





Branded News promotes new product launches as well as new resources, such as literature, websites, and software. Marketers receive a dedicated content page that is promoted via:

- Home Page
- News Section
- E-Newsletter
- Social Media

#### **Deliverables**

- Headline (up to 10 words)
- 200 words of supplied text (including hyperlinks)
- Two images





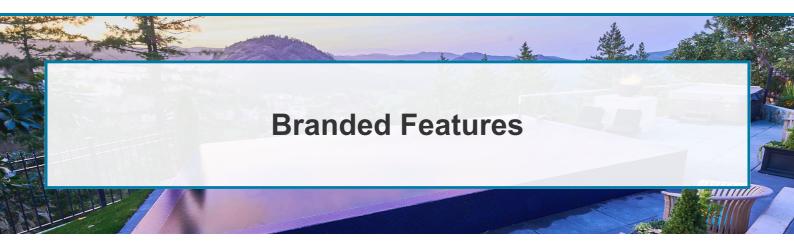


#### Rate

\$940 per posting/month

- Accepted text formats: Doc, Docx, Txt
- Accepted image formats: GIF, JPEG, and PNG, 72 DPI, up to 250 kb per image
- Advertiser to provide URL(s)





Archived for one year, and free from other advertisements, this dedicated content page is searchable and indexed by category. It may contain multiple images and/or video treatments, and is promoted via:

- Home Page
- **Features Section**
- E-Newsletter
- Social Media

#### **Deliverables**

- Headline (up to 10 words)
- 4000 words of supplied text (including hyperlinks)
- Multiple images
- Graphs and charts
- YouTube/Vimeo URLs





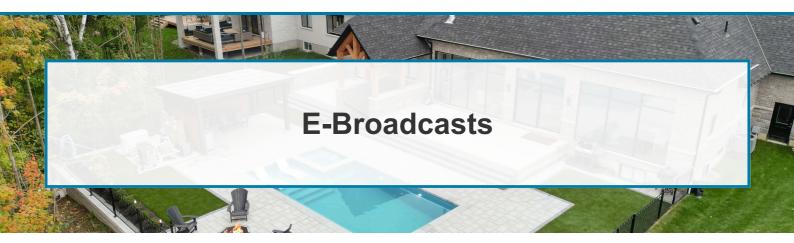


#### Rate

\$2,145 per posting/year

- Accepted text formats: Doc, Docx, Txt
- Accepted image formats: GIF, JPEG, and PNG, 72 DPI, up to 250 kb per image
- Accepted video formats: YouTube, Vimeo
- Advertiser to provide URL(s)





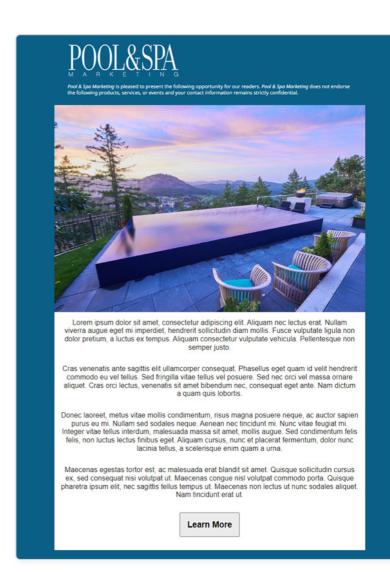
E-broadcasts deliver instant access to a targeted audience, and are effective in lead generation and driving traffic directly to your website. Your customized e-broadcast allows you to reach the professionals responsible for sourcing/recommending your products or services.

Reach: 8,000 recipients

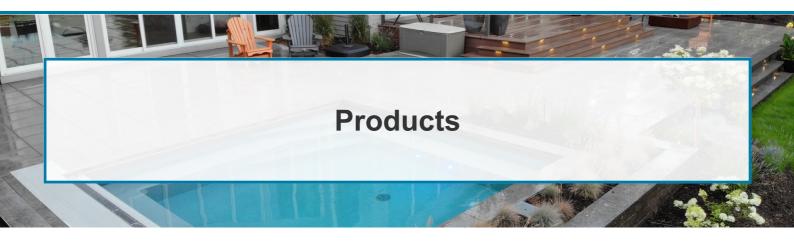
Rate: \$2,145

Lead generation programs are available for all custom e-mail broadcasts. Ask us how we can help you get more out of your broadcasts!

- HTML, including embedded hyperlink(s) and images
- Subject line
- List seeds
- Maximum width 750 pixels







Promote specific products in context with relevant editorial features and ensure you are reaching the right decision-makers at the right time.

Marketers receive up to three product profiles which are promoted via:

- Home Page
  - Features Section related products are served in context with user-selected content and appear alongside technical articles with similar themes
- Product Section searchable by category and keyword







Rate: \$270 per month (minimum three month purchase)

**<u>Build your product portofolio</u>** now and get three product listings and four months free if you book an annual program.

#### **Deliverables**

Go to Post a Product and create your product profile.

- Product name up to 10 words
- Up to 200 words of text
- One product image (GIF, JPEG, PNG, 72 dpi, max 500 kb)
- Up to 5 hyperlinks (product spec sheets, catalogues, videos, etc.)
- Contact info (telephone, e-mail, website)





Our bi-weekly e-newsletter, **Waterlines**, features breaking news from within Canada's pool industry. **Waterlines** is delivered twice per month, the 2<sup>nd</sup> and 4<sup>th</sup> Thursday, via e-mail to 8,000 retailers, pool and spa builders, designers, installation professionals and public pool operators. E-Newsletter sponsors receive two exclusive 'above-the-fold' advertising positions.

Leaderboard (728 x 90 pixels)

Big Box (300 x 250 pixels) **Reach:** 8,000 recipients **Frequency:** Bi-monthly

Rate: \$1,265/E-Newsletter

#### **Deliverables**

- Leaderboard (728 x 90 pixels)
- Big Box (300 x 250 pixels)

#### **Specifications**

- Maximum file size: 150 kB, 72 dpi, RGB
- Accepted formats: GIF, JPEG, and third-party tags
- Advertiser to provide URL

# 1. Leaderboard







POOLCORP acquires swimming pool parts and suppliers company

# Your Branded News title goes here

SPONSORED

Body of your Branded News. Lorem ipsum dolor sit amet, consectetur adipiscing elit. Aliquam nec lectus erat. Nullam viverra augue eget mi imperdiet, hendrerit sollicitudin diam mollis.



# **2.** Big Box



#### North America gets its first European-inspired floating pool

The Horseshoe Bay Resort on Lake Lyndon B Johnson in Texas opened its lakeside floating pool in May—the only one of its kind on a resort in North America.





**Pool & Spa Marketing**'s Digital edition is a fully interactive copy of the printed magazine. Digital edition sponsorship consists of a full-page ad placed across from the front cover, as well as sponsor recognition within our bi-monthly newsletter until the next issue of the magazine is released.

- Full-page ad placed adjacent to the front cover.
- Exclusive top-of-page banner, visible on every page.
- Promotion in our Digital Edition notification e-mail including your logo and 300-word profile
- Bi-monthly promotion to over 8,000 E-Newsletter recipients.

Rate: \$1,415/issue



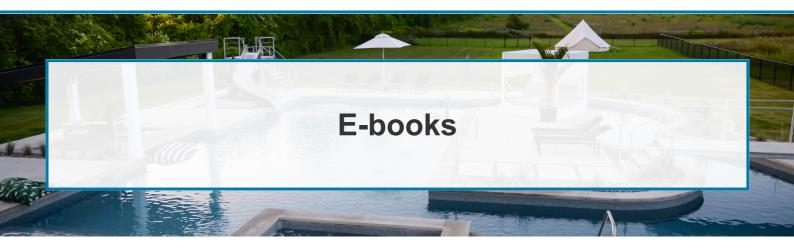


#### **Deliverables**

- Logo (200 x 150 pixels)
- Full-page ad (500 x 660 pixels)
- Banner (900 x 60 pixels)
- 300-word company profile/description

- Maximum file size: 72 dpi, RGB
- Accepted formats: GIF, JPEG, and third-party tags
- Advertiser to provide URL





**Pool & Spa Marketing** offers the opportunity to publish special focus e-books on our most sought after topics, curated by our editorial staff and e-mailed to more than 8,000 readers. Pool professionals with a specific interest in solutions within your area of expertise will be reading this e-book. Secure your exclusive sponsorship and be seen as the leader in your market segment.

Each e-book is promoted via:

- E-broadcast notification
- Home page placement
- Newsletter
- E-book page monthly feature
- Social Media (Twitter)

Rate: \$6,650



# Deliverables

- Up to five ads:
- Half page: 5.6" x 7" @ 300dpi
- Full page: 11.2" x 7" @ 300dpi
- No bleed required
- Company Logo (Minimum 2" x 1" @ 300dpi)



## Why do research?

Market intelligence is more important now than ever before. Conducting a research project uncovers the data necessary to make informed business decisions on issues such as:

- Brand awareness and market position
- Market changes
- · Customer market insights
- Validating market assumptions
- Measuring the effectiveness of marketing initiatives
- · Identifying new opportunities
- Market insights on new and existing products

# Why do custom market research with us?

We deliver third-party managed research which means it can be conducted with or without respondents being aware of who the research is being conducted by to eliminate unbiased results.

You reach our full audience. One of the greatest factors impacting the success of any research project is the ability to get enough responses for meaningful results. We take this issue off the table with a marketing strategy that ensures the results will be statistically valid.

Delivery of the survey is to recipients who we are engaged with us already. This means the expected results will be higher than sending standalone surveys out to potential respondents who don't have a connection to who is delivering it.

Custom research can be a great lead generation tool when incentives are added to gather respondents' contact information...anyone who takes the time to provide you with their responses and information is a highly qualified lead.

We provide a turnkey research solution to fit your needs...from working with you on developing survey questions to delivering the final report, we take the work off your hands.

Ranging from economical online polls to full market studies, we have research options to fit any budget!





#### Looking for a better way to engage customers and prospects?

#### A sponsored webinar could be your solution!

Webinars are one of the best options for content marketing and promoting your expertise in providing solutions to the market. They are also a valuable lead generation tool as people who are willing to dedicate the time to participate are highly qualified.

We make executing them simple by doing all the marketing, hosting and logistics involved. You only need to supply the presenter and the content.

- √ Webinar length is a maximum of 60 minutes (including a 10-15 minute Q&A session).
- We will assist in copy review, supply the moderator and provide the expertise to assure a successful event.
- Each webinar is supported by a custom marketing campaign to achieve the best result and includes an online landing page, E-newsletter promotion, dedicated targeted email broadcasts, promotion through social media channels and your event is featured on our website home page and webinar section.
- We will supply you with a registration broadcast HTML so you can promote the webinar to your customers.
- You have the opportunity to get valuable feedback by asking participants two openended polling questions during the live webinar and two multiple-choice questions in the post-webinar survey.
- You have the option of running a 30 second pre-roll commercial at the beginning of the webinar or a full page static slide.
- ✓ Full analytics reporting including contact information for registrants and attendees will be supplied within a week following the live webinar.
- We will also host the finished webinar (webcast) on our website for 12 months following the live webinar and provide ongoing marketing throughout the year.

Rate: \$5,445 (topic subject to approval)

Add the edited MP4 file: \$750

#### MP4 File Terms of Sale

Kenilworth Media Inc., publishers of Pool & Spa Marketing, will provide clients with a link to the recorded Webinar at no-charge. An MP4 recording of the Webinar is also available to customers for an additional fee of \$750, plus applicable taxes. This fee includes an Official Release allowing customers to re-use and re-purpose the video in an unaltered fashion for both internal and/or external non-promotional or promotional purposes. As such, the Webinar may only be used "as is" and may not be edited through additions or deletions to the original version of any kind, with the exception of any length excerpt(s) taken from the original, as long as these excerpts are not altered in any way or used to misrepresent or otherwise mislead viewers as to what was shown and said in the original Webinar.